

Donnafugata in the U.S. with Folio

A new commercial agreement has been initialed for the U.S. market: The wines of the Sicilian estate will be imported by Michael Mondavi's Folio.

Marsala, May 31, 2007. The Donnafugata wine estate has signed an agreement with Folio Fine Wine Partners (<u>www.foliowine.com</u>), the prestigious Mondavi importing company.

Founded in 2004 at Napa (California) by Michael Mondavi, heir to a family synonymous with American enological excellence, Folio chose Donnafugata as the sole Sicilian producer to be listed in its portfolio.

Folio has already been successfully involved in the distribution of outstanding wines of California, Argentina, Austria, Spain and New Zealand. And it imports from Italy the wines of Ornellaia and Marchesi de' Frescobaldi.

""We're sure that this collaboration will be important and profitable" said **Antonio Rallo** of **Donnafugata -**. "Because of the in-depth experience in production and distribution of Michael Mondavi and his family, we are certain that **Folio will be an excellent partner for us, one with which we can reinforce our presence in a strategic market for premium wines**."

"Our objective is to work with other producing families that express their enological tradition in the best way," remarked **Michael Mondavi**. "We have followed the work and the commitment of the Rallo family, which like ours has been actively involved in the wine sector for many generations. **We believe that Donnafugata is the best Sicilian estate and for us it is an honor to represent its wines in the United States.**"

Folio will distribute the following Donnafugata wines: White Anthilia and Chiarandà, red Sedàra, Tancredi and Mille e una Notte and Ben Ryè, a *passito* (raisin) wine.

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Donnafugata Founded in 1983 by Giacomo Rallo and his wife Gabriella, Donnafugata has three production sites in western Sicily: the historic cellars in Marsala, built in 1851, for the maturation and bottling of the wine; the vinification cellar at Contessa Entellina, where the company runs 260 hectares (642 acres) of vineyards, and the vinification cellar on Pantelleria, where the company commenced work in 1989 and now cultivates 42 hectares (104 acres) of Zibibbo vineyards. Giacomo and Gabriella have been joined by their children José and Antonio; together they guide the company according to the "Enterprise, Nature, Culture" project, producing quality wines, while respecting the environment and promoting the territory. Donnafugata is one of the leading Sicilian wineries, with sales of about 16 million euros in 2006, output of 2,650,000 bottles and a team of 40 employees plus 30 seasonal workers.